

PRATIKGIRI GOSAI



Vaidik

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Objective

To find profile in sales field and remain connected to technical background and settled in well known company

Experience

- SRP crane controls Pvt ltd**
BDE- Sales Trainee (6 months)
I am working as BDE in this profile in which I manage Indiamart portal for leads generation, other CRM like Zoho workspace and also have knowledge about Salesforce CRM , quotation making and other bulk messages and mail communication.
- Pixon Green Energy Pvt.Ltd**
Export Sales engineer (Sep 2025 - Present)
I am working as technical sales engineer in export also handle technical aspects of solar panels , I have worked in B2B portals and CRM like Zoho and salesforce .

Handle export clients with technical training and manufacturing plant audits to ensure OEM orders for solar panels , also have done market research in price from china manufacturer.

Education

- Marwadi education foundation group of institutions** 2024
Electrical Engineering
6.20 CPI

Skills

Export technical sales Salesforce and Zoho CRM WhatsApp bulk messages API and mail communication
Market research Client communication Leads generation

Projects

- Smart security systems**
In this project we made prototype for any house or industry that provides security in smart way with the help of fingerprint sensor and Arduino software.